



**Run smoothly. Change quickly. Achieve more.**  
*Cloud-based enterprise work management software*

# Implementing a Value-add PMO



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**EclipsePPM**  
by upland

# Agenda



- PMO 101
- Why Set Up a PMO?
- PMO Challenges
- PMO Maturity
- Critical Success Factors
- A PMO Implementation Roadmap
- PMO Capabilities – Tools and Software





“An organization structure that standardizes the project-related governance processes and facilitates the sharing of resources, methodologies, tools, and techniques.” – *PMBOK, 5th edition*

# PMO Focus



Forrester/PMI April 2011 Global Project Management Office Online Survey

# Why Setup a PMO?



- Improve Project Success Rates
- Communicate Metrics for Measuring Progress/Value
- Establish the Workload
- Project Governance and Standardization
- Compliance Maintenance
- Financial Transparency

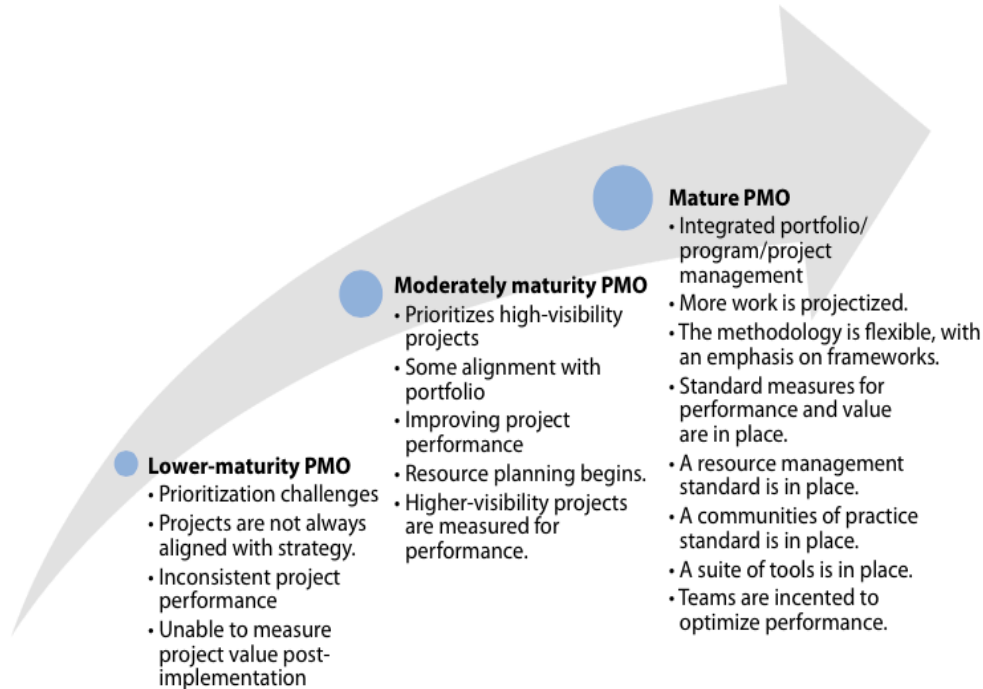


# Today's PMO Challenges



- Organizational Understanding of Project Management
- Organizational Maturity
- Organizational Alignment
- Adequate tools
- Lack of Ownership by Project Sponsors
- Ability to Collaborate
- Lack of Executive Buy In
- Poor Leadership of Executive Sponsor

# PMO Maturity – It IS Important



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Source: Forrester Research, Inc.

# PMO Success Factors



- Build PMO to Fit Company Culture
- Obtain Executive Buy In - Executive Champion
- Evolve Best Practices and Standards Continuously
- Don't Stop With the PMO
- Include All Users, All Work and All Processes
- Provide Visibility into Project Metrics
- Build a Career Path for Project Managers
- Implement the Right Tools!!!



# PMO Implementation Roadmap



**1**

## Justification and Initiation

- Business objectives & associated metrics
- Metrics baseline
- Business case
- Executive sponsorship
- Sell it!

**2**

## Planning

- Project Managers
- Governance model, approval & communicate it!
- PMO service delivery roadmap
- Fund & staff

**3**

## Execution

- “To be” processes including metrics
- Supporting tools
- Procedural documentation
- Parallel deployment of processes & tools
- Train

**4**

## Operational

- Deliver defined services
- Coaching & monitoring
- Incorporate feedback into “PMO 2.0”
- Business metrics reporting

# About Upland Software

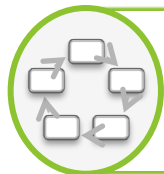
- **Upland Software**

- Upland Software is a leading provider of cloud-based Enterprise Work Management software.

- **Eclipse PPM**

- **Software** as a **Service**
- **300+ Implementations**
- **30,000+ Users**
- **98%+ Renewal Rates** on Cloud Platform
- **Implementation Scores** average **9.5 out of 10**

# Benefits of Eclipse PPM



## Portfolio Life Cycle Management

Doing the **Right** Projects

Intake and Prioritization



## Portfolio Visibility

Doing Projects **Right**

Real-time Dashboards and Reports



## Project Management

Centralized Information and Standardized Processes

Status, Schedule, Issues, Risks, Financials, Evaluation, Communication and Reporting



## Resource Capacity and Demand Management

Can we Deliver the Prioritized Projects and Operational Work?

Who is working on what? When do we have Capacity?  
Where are we experiencing Bottlenecks?

# PRODUCT DEMO

# Thank You!

- For more information visit
  - [www.eclipseppm.com](http://www.eclipseppm.com)
    - Future webinars
    - Product Demos
    - White Papers
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